

Technology Workgroup

Chair: Jeff Peterson

Jeffrey Peterson is a technology entrepreneur based in the Southwestern United States. Mr. Peterson is an experienced Unix/C++ programmer, who has been involved in the development and operations of technology systems and digital communications for over twenty years. He currently serves on the board of directors of several public and private technology related companies in both the United States and Latin America and serves as a technology consultant to the federal government of Mexico.

In Arizona, Mr. Peterson recently served as the Chair of the technology subcommittee of the 2006 City of Phoenix Executive Bond Committee and was recently appointed by Governor Janet Napolitano to the Executive Committee of the Arizona-Mexico Commission.

Co-Chair: Mike Uhrich

Prudential CRES Commercial Real Estate

After college and a 2-year LDS mission, Mike began his employment for the IBM Corporation in their newly launched "Partner Choice" program in Phoenix. In this capacity Mike cultured relationships with Government entities, specializing in "ThinkPad" technology sales, and helped negotiate multi-million dollar computer hardware contracts with long term perspectives. Mike was lured away from IBM to work for a successful Internet startup in Scottsdale during the dot.com craze, which was eventually purchased by Thompson Learning. It was at this time that Mike decided to act upon his life-long fascination with real estate. Mike joined Sperry Van Ness, one of the nation's largest real estate investment companies. In 2004 Mike was recognized as one of Sperry Van Ness' top producing leasing advisors, and was promoted to Senior Advisor in the Phoenix office. Soon after, Mike was lured to Shea Commercial's development/brokerage services division where he has flourished as a member of the top office brokerage team, sharing sales in excess of over \$150 million.

Mike was recently awarded the Westgate Office Lofts development, which is Arizona's largest and most exciting new development of 2006 - adjacent to the Arizona Cardinal's Stadium and Phoenix Coyote's arena.

Kevin Goode**ADRE Information Technology Manager**

Kevin Goode has been with the Arizona Department of Real Estate for the past 10 years and has served in several Information Technology roles including Software Development, Network, Database and Email Administration. He has recently architected and led the development of several key software projects, including the Department's Online License Renewal System. He graduated from Northern Arizona University with a Bachelors Degree in Computer Information Systems and has worked in the Information Technology field for 14 years.

Jeanne Yawger**ADRE Development Services**

Jeanne Yawger has been a Real Estate Representative in Development Services for the Department of Real Estate since April 2005. The three previous years she worked as a property appraiser for property tax purposes at both the county and state levels. Prior to securing employment in county government, Jeanne, a licensed real estate agent since 1998, sold residential properties here in the valley. Creative and detail oriented, Jeanne was self-employed as a jewelry designer and silversmith for over 7 years. She holds a B.S. in Marketing from the University of Arizona and has resided in the Phoenix area since 1995. With a special interest in global warming and climate change, she attended the recent Valley Forward Livability Summit which focused on climate change, and serves on the Climate Change Executive Committee established by the governor.

Robin King**ADRE Investigations**

Robin King joined the Department in August 2005 as a Senior Investigator. She earned a B.S. in Education with a dual major in History and Distributive Education. She joined State Service in July 1980 and has worked with agencies in both licensing and regulating professionals. She has been a regulatory investigator since 1985.

April Ellis**ADRE Enforcement and Compliance**

April has been at the department since June 2007. She came from Chevron Global Corporation where she was an assistant to the Downstream Production Division. She graduated from Cal State Bakersfield with a degree in child psychology and a minor in business management.

Jay Montoya**ADRE Auditing**

Jay has been an Arizona state employee since 1990 and plans to retire in January 2013. His education includes a Master Public Admin; bachelor Political

Science; two years law school; 30 semester hours accounting. He served as a Legislative assistant to US Senator Charles Grassley (Iowa).

Don Stedfield

DB, Corporate Gateways

From his high school days, Don has been involved in technology, and really loves it. In the Navy his total experience was technology. After the Navy, he worked in the aerospace industry - once again in technology. Subsequent to that, he went to college and earned both a Bachelor and Masters degree in Business Administration. After graduation, he worked for IBM in various sales and marketing positions. His entire career was in marketing computers of all sizes. He knows how to interface with end users and programmers. He has been involved in implementation of new systems. After his early retirement from IBM, and before becoming a business broker, he started and ran his own technology-based company. He is a member of the technology Committee of the International Business Brokers Association (IBBA).

Roger Nelson

Western Maricopa County Regional Association of REALTORS

Todd Schowengerdt

Agent, Realty Executives

Todd has been in the real estate business for 8 years. He started as a loan officer and commercial real estate agent. After a couple of years he moved to full-time residential realtor with a focus in investment real estate. He has been investigating some development projects. He was in the computer industry for 6 years before moving to real estate and did part-time computer work for a few years while building his real estate business.

Cec Daniels

Broker, Educator

Cec is a licensed real estate broker in Arizona and has been continuously licensed since 1981. Prior to that, he was licensed in Illinois and California. In total, he has been licensed a total of thirty-five years. Since 1983, he has owned and operated a fully accredited School of Real Estate offering courses in sales and broker pre-licensing, continuing education as required by Arizona license law and a Senior Instructor with the Arizona Association of REALTORS in the Graduate REALTOR Institute. He has earned and maintained the Master in Real Estate issued by AAR. He has served on the AAR Professional Standards Committee and also serves on panels that resolve economic disputes under the policies of the REALTOR guidelines for arbitration. In 1996, the National Association of REALTORS named him Educator of the Year.

Paul Alan Parker

Agent, Geneva Real Estate & Investments

Paul has been an Arizona resident since 1966. He has witnessed the evolution of the valley from a group of small cities to this large metropolitan area. In some ways he is nostalgic for the simpler Arizona of the past, but excited for our future. He has enjoyed a career of over 20 years in the communications technology industry, holding technical, marketing and sales positions. Throughout the years he has been an avid computer enthusiast and Internet advocate. This interest was initially more of a hobby, but later became an integral part of his career. Several years ago he became interested in Real Estate as a business. He began learning and preparing to make a major change. In early 2007 he earned his Arizona Real Estate license and became a REALTOR®. He is now eager to apply his knowledge of business and information technology to this new endeavor.

Jeffrey Raskin

Associate Broker, The Raskin Real Estate Team

Jeffrey, a native of Arizona, holds a BS degree in Business Management from ASU, and is now a full time REALTOR® as well as a technology instructor. He teaches a 3-hour accredited contract law class, applying technology in real estate.

Ed Pattermann

Owner/Designated Broker, Windermere Real Estate, Northern Arizona

Ed is the Owner and Designated Broker of Windermere Northern Arizona Properties, with offices in Prescott (2), Prescott Valley and Chino Valley. Ed is also the co-owner of Windermere Sedona Properties, with offices in Camp Verde, Cottonwood, and Sedona. Prior to his real estate career, Ed spent 27 years in the technology field, and was very active in the birth, emergence, and maturity of the Personal Computer Industry and the Internet and World Wide Web. Ed's experience includes positions as Technology Research Manager, Central Research Laboratories, Texas Instruments; Director of SUMEX-AIM Project, Stanford University Medical Center; Director of Computing Resources, Stanford University; Product Marketing Director, Sun Microsystems; Director of Internet Sales and Marketing, Sun Microsystems; Founder and Chief Internet Officer, Vertaport and Founder and CEO, GolfWeb. Ed has also served on several key industry committees during his technology career, such as the ARPANET Steering Committee, the X/OPEN International Standards Committee, and numerous User Interface Committees. Ed has worked in many aspects of technology, from research and development, software implementation, computer facility management, product marketing, brand marketing, web design, DOT COM company inception and management, and technology sales organizations.

Shawn Hamilton

[Agent, Prime Realty](#)

Shawn relocated to Chandler, Arizona from Bar Harbor, Maine in January 2006. His previous experience in retail management for ten years has been benefiting his real estate career. In moving to Arizona, Shawn started in the Mortgage Industry but quickly found his calling and obtained his Real Estate License in Oct 2006. Since obtaining his license, he strives to be on the cutting edge of Real Estate Technology by implementing the newest tools available and continuously educating himself in the Real Estate Industry and the Phoenix Metropolitan Real Estate market.

Garrick Brooks

[Agent, Bankers Real Estate](#)

After obtaining his real estate license last May, Garrick Brooks went to work for Bankers Real Estate in Williams. Prior to his real estate career, he was in the Information Technology field for over 9 years working mostly with Internet Service Providers in the Flagstaff area. Garrick attended Flagstaff High School, Coconino Community College, and NAU. Along with Kimberly, his wife, Garrick and their four dogs live in Flagstaff.

Ed Dindal

[Agent, RealEstate.com](#)

Ed Dindal is originally from Pittsburgh, PA and "discovered" Arizona while studying at the University of Arizona. Ed holds a Master of Science degree in Management Information Systems and worked in the software and information technology industry before starting his own real estate business. Ed is a licensed real estate agent in the State of Arizona with the recently established RealEstate.com office in Tucson, Arizona. When not working in real estate, Ed pursues interests in teaching and he, his wife and family enjoy exploring the endless outdoor hiking trails of beautiful Arizona!

Paula Lambert

[Marketing and Sales Manager, Fidelity National Title of Pinal County](#)

Paula Lambert is the Marketing and Sales Manager for Fidelity National Title of Pinal County. She has been with Fidelity for eight years and has been a resident of Pinal County for eighteen years. She has been extensively involved with a variety of civic and business organizations throughout Pinal County. One of her key roles is providing builder development services including technical assistance and coordination of documents for the Public Report Application submittal to DRE.

Bill Gray

Owner, Arizona School of Real Estate & Business

Bill is the President & CEO of the Arizona School of Real Estate and Business. He publishes the Arizona Journal of Real Estate and Business, the Real Estate Exam Guide, the Fundamentals of Real Estate, and Real Estate Word Power. Bill is a nationally recognized lecturer for major corporations and private groups. He is a professional moderator of business and political programs and television specials. He is the past president of the Real Estate Education Association of Arizona. Bill has been active in real estate and business education for over 30 years in Arizona. He served on the Arizona State Land Department Board of Appeals for 10 years.

Ferdinand Manago

DB, Phoenix Metro Realty, Inc

Ferdinand Manago is a residential and commercial Realtor®; he is the designated broker for Phoenix Metro Realty, Inc. His Realtor® designations include Certified Residential Specialist (CRS) and Graduate Realtor Institute (GRI). Prior to becoming a full time Realtor®, he was a Software Engineer for Intel Corporation. His experience included software development, systems engineering, and Information Technology. He is an Arizona State University College of Engineering Alumni. With his technical background, he is a good fit for the Commissioner's Technology Workgroup.

Monica Schulik

Arizona Association of REALTORS

Monica has been with the Arizona Association for ten years. Monica currently serves as the Member Services Director overseeing forms development (including ZipForm software), professional standards, ethics and other member services. Prior to this position, she worked as the Customer Services Coordinator and the Communications Coordinator, as well as helping out the professional development and governmental affairs areas. Originally from Rochester, New York, she has lived in Arizona for fourteen years and is a mother of two adorable little girls.

Nancy Monthofer

Public Member

Nancy has a background that includes paralegal training, dealing in many aspects of real estate and an advanced level of computer technology. She has a keen desire to learn more. She does not have a real estate license.

Jason Grovert

CTO, Ryland Homes

Karen Bohler

Owner, The Bohler Institute

Karen Bohler started in the training and teaching profession in 1985 while working for H. Ross Perot in Dallas, Texas and Lansing, Michigan. While with Ross Perot, Karen ghost-wrote speech presentations for Perot and his executives, and worked with the executives to train them in the art of quality presentation. Since the days of H. Ross Perot, Inc., Karen has written over 100 computer/video-based training courses in subject areas ranging from Flight Simulation to Jet Mechanics to Real Estate and Finance. Karen now teaches real estate prelicensure and continuing education for the Bohler Institute, as well as oversees the sales of subdivision lots for a family-owned brokerage.